



CURRICULUM VITAE: KIM RØDKJÆR

Name: Kim Rødkjær

Address Mørdrupvej 11, 3060 Espergærde

Born: 11-04-1970 in Vejle, Denmark

Phone: +45 60946095

E-mail: krs110470@gmail.com

Civil status: Married to Pernille.

Children: We have two daughters, age 13 and 17.

RESUME

Experienced international executive and business developer with a proven track record as CEO, project leader, and entrepreneur. More than 15 years of international experience in Germany, the US, and Africa, including extensive work on UN, NATO, and EU projects within IT, digital identity, and security. Demonstrated success in scaling sustainable companies (e.g. Ucomposites) and leading large-scale tenders, contract negotiations, and projects exceeding EUR 100 million. Strong expertise in interim leadership, turnaround, and business development across technology, industry, and energy sectors. Fluent in Danish, English, and German, with professional proficiency in Spanish.

LANGUAGES

Danish: Native language
English: Academic level
German: Fluent
Spanish: Academic level

REFERENCES

- Letter of recommendations attached: Atea DK/NO, Inter Peace CH, Ucomposites DK, Skydda SE.

WORKING EXPERIENCE

2023-d.d. Turn around lead – Trifolium Aps Event Space Copenhagen
Trifolium is a startup at the former Trifolium Dairy plant in Copenhagen. The space has been transformed into a production community and a unique platform for hosting meetings,

workshops, and conferences in authentic and creative surroundings. My role is to drive the business toward profitability, with a break-even point projected for 2024.

2020-2023

Business Development Director - Ucomposites, Bogø

Danish startup success in the sustainable industry. The company recycles glass fiber textiles, which are used in new technical textiles, primarily in the automotive industry.

In collaboration with the company's founder, I have played a key role in the process and product development on multiple occasions, contributed to building the business, and established customer relationships with some of the largest global players in the automotive and energy industries.

With an annual volume of over 10,000 tons of glass fibers, Ucomposites is today the market leader in this field. The company is currently in an exit process. Further information can be found at: www.ucomposites.com

2014-2020

Director Mobile Biometric Digital Identity Nato and UN - Atea A/S

Atea is Scandinavia's largest provider of IT infrastructure. In 2014, I entered into a strategic partnership to develop mobile, digital biometric registration kits for digital biometric identification and registration of voters and emigrants in developing countries.

In 2015, the contract for the delivery of the first mobile voter registration project in Africa was awarded to Atea. The project was a success and became a reference in the entire region and became a best practice project for future UN and EU-funded electoral projects.

The project was the first in a series of deliveries of mobile IT to the region, including the delivery of 7,000 mobile ID kits valued at over 100 million EUR to the National ID project in Ghana. Further information can be found at: www.atea.com.

2012-2017

Motorsport, professional athlete, and promoter - Raceclub ApS

- 2012-2013: Racing in the Danish Touring Car Championship (DTC).
Team: Atea-Fukamuni Racing. Car: Camara V8. Main sponsor: Carhartt Workwear.
- 2015: Promoter for the Super GT Championship with 20 cars starting in year 1.
Series main sponsor: Kia/Nellemann A/S.
- 2016: Racing in the Super GT Championship Scandinavia.
Team: Raceclub. Car: Kia Super GT. Sponsor: Skydda Workwear, Sweden.
- 2016-2017: Racing in the European Le Mans Series (ELMS).
Team: SPV-Racing, Spain. Car: Ligier LMP3 prototype. Main sponsor: Skydda Workwear, Sweden.

2004-2013

CEO og partner – Centella ApS og Maravilla-it GmbH, Berlin

In 2004, I moved to Berlin with my girlfriend. Together with two fellow students, we established the IT company Maravilla-it, focusing on sourcing, sales, and leasing to major players in the energy sector and the automotive industry, including the conglomerate Continel Teves AG, the energy giant E-ON, and Airbus.

In 2007, the Danish IT company Kimbrer Computer acquired a stake in the company. In 2009, the company acquired the remaining shares of the German business, and I also took over all the shares in Centella ApS, which now serves as my personal holding company.

2003-2004

Travelling Central and South America on bicycle

The IT bubble at the end of 2002 marked the beginning of a new and exciting chapter in my life. Over the course of 10 months, I traveled through Central and South America. Half of the journey, I covered on a mountain bike. At the same time, I took the opportunity to learn Spanish by participating in courses at various language schools along the way.

2001-2003

Managing Director, Partner Voxtream GmbH, Hamburg, Germany

In 2001, I made the transition from the process industry to the digital sector, serving as a sales manager and director for the German subsidiary of the company in Hamburg. The following year, the German office accounted for 70 percent of the company's total turnover.

2000-2001

Sales Manager Bilwinco A/S – Hamborg, Germany

After completing my education as an Academy Economist, I once again sought opportunities abroad in a position as a Sales Manager for the Danish company Bilwinco, based in Hamburg, Germany. The role involved selling process equipment to the food industry.

1993-1997

Commissioning and After Sales Engineer, APV Ice Cream Denmark and US

I started my professional career as a project engineer at APV Ice Cream commissioning production lines for the ice cream industry worldwide. I successfully managed several major projects, spending several months in Russia and half a year in Texas. I was subsequently promoted to the position of Chief of After Sales and Warranty

EDUCATION

1997-2000

Academy Economist, International Sales and Marketing - Aarhus Business School

After 5 years of intense travel activity in the ice-cream industry, I decided to complement my technical expertise with a commercial education in international sales, economics, and marketing.

1987-1991

Toolmaker, Mechanical Engineer - Schur Packaging A/S

Trained as a toolmaker specializing in the construction of packaging machines for the food industry, including mechanical, electrical, and PLC control.

COURSES

2018

Insead Fontainebleau, France: Global Management Programme, Blue Ocean Strategy.

- Marketing strategy program - differentiation for increased profit and loyalty.

2017

Insead Fontainebleau, France: Global Management Programme, Leading for Results

- Management course covering leadership, negotiation tactics, and personal development.

2002

Deutsche Telecom, Germany: Course in Digital Networks

- Technical course on data and telecom networks.

DIGITAL & SoME

MS Office:

Particularly strong skills in using Excel for planning and project management. In-depth understanding of advanced features in Word.

Webshop:

Advanced user in Shopify webshop, integration with Facebook and Google Ads.

SoMe:

Experienced in communicating on social media. High level LinkedIn-network within UN, Defense, Automotive

INTERESTS:

Tennis:

My wife and I took up the sport of tennis when I turned 50, and today, tennis is at the core of our shared social life our local community.

Regatta sailing:

I am a passionate sailor. My family owns a small sports sailing boat, and I have also been a co-skipper in several regattas, with a 2nd place in Sjælland Rundt as my best result.

Family tours

Our family often spend weekends in our house Berlin city and frequently visit when we go on vacation to our favorite summer and skiing destination, Italy.

OTHER PROJECTS

2023 -

Chairman of Øresund Tennis & Paddle Club

The country's third-largest tennis and paddle club with 750 members.

2019 -

Partner - Maravelo Hybrid Bicycle Club

A subscription-based all-inclusive ebike community designed with Tesla as a model, where a single swipe-choice between cash purchase or leasing, with flat rate service and insurance integrated.

2011-2017

Partner at Wurstwunder Charity-driven catering concept.

Berlin Currywurst grill buses. Capacity: 300 servings/hour.

- Donation to the Danish Red Cross Youth at Roskilde Festival 2012: 55,000 DKK
- Donation to the Mission Among the Homeless at Roskilde Festival 2013: 36,000 DKK

2007-

Maravilla Estates - real estate development



January 26th 2016

Endorsement to Centella ApS: Contract and project management in East Africa

To whom it may concern,

Atea had the pleasure of relaying on the contract and project management services delivered by Centella, when awarded the delivery of a sophisticated iris based biometric voter registration solution to Somaliland in 2015, and played a key role in making this worldwide first real-time based biometric iris Identity in system into a success in one of the harshest areas in Africa.

We highly recommend Centella as a loyal and competent partner with the right set of commercial, technical and cultural skills required to complete challenging projects in political sensitive environments.

Best regards
Nils Loewe Larsen
Sales Manager Enterprise

A handwritten signature in blue ink, appearing to read 'Nils Loewe Larsen'.

Atea A/S – Denmark

10 March 2016

The Governing Council

Acting Chair
Matthias Stiefel

Acting Vice Chair
Monica McWilliams

Members
Martin Aked
Alan Doss
Andrew Gilmour
Heidi Grau
Necla Tschirgi

Chair Emeriti
and Special Advisers
Martti Ahtisaari
John A. Kufuor

Director-General
Scott M. Weber

To whom it may concern:

RE: Appreciation for the services of Atea

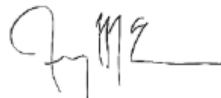
Interpeace has had the pleasure of working closely with Atea over the last year. As the contracting authority to an extensive supplies contract which provided sophisticated biometric voter registration (BVR) kits, software, and peripherals for the voter registration process in Somaliland, we are very pleased with the performance of Atea to date.

The BVR process in Somaliland is a complex project led by the National Electoral Commission of Somaliland (NEC) and supported by Interpeace. Atea was awarded a competitive supplies contract, following stringent EU rules of procurement, given the EU is the major donor to the project. Interpeace is the contracting authority for the work of Atea and has been impressed with both the capacity and the commitment of Atea. While this has been a first for BVR using iris scanning technology, Atea was able to assemble a world-class team to support the development and delivery of the system and its components. Since the system has been put into operations, Atea has also been able to give strong technical support throughout the rollout, and has supported our efforts to fine tune the system and troubleshoot the challenges.

We are impressed with Atea and would highly recommend them for jobs of this nature in the future. Their capacities in: (i) design and assembly for BVR registration kits; (ii) configuration of the datacenter and security design; (iii) technical consultancy services; (iv) onsite training; (v) project management; and (vi) logistics services were all very commendable.

If you have any questions or concerns about Atea, or the work they carried out in Somaliland, you can contact me directly at mccann@interpeace.org for further clarification.

Sincerely,



Jerry McCann
Deputy Director-General, Operations



Kim Roedkjaer

Emne: Recommendation to Centella

Fra: Jakob Grymer Tholstrup [mailto:jgt@ucomposites.com]

Sendt: 25. marts 2017 09:03

Til: Kim Rødkjær - Raceclub <kim@raceclub.dk>

Emne: Til hjemmeside

As founder of a start-up in the recycling business I have for five years worked with Centella. Centella have been responsible for building up our main automotive market in Germany taking potential customers from initial approach to important key accounts. Kim Rødkjær has done a great job using his unique sales skills and technical understanding and I can highly recommend Centella and Kim Rødkjær to anyone with a sales and logistics challenge.
Recommendation

Jakob Grymer Tholstrup
Founder and Chief Executive Ucomposites A/S

De bedste hilsener / best regards /
Mit Freundlichen Grüßen

Jakob Grymer Tholstrup
Chief Executive

UCOMPOSITES A/S
Aalborgvej 29 · 4793 Bogø
Denmark
Office: +45 7020 8089
Mobile: +45 2320 9394

ucomposites.com



Hedehusene, March 21st 2017

To whom it may concern,

Kim Rødkjær has during the period of October 2016 to February 2017 been hired on a consulting basis by Skydda Danmark A/S as a Senior Business Advisor within sales.

Skydda Danmark A/S is a company within Skydda Protecting People AB (market leader in the Nordic countries within Personal Protective Equipment) responsible for sales and marketing in Denmark. Kim's main responsibility has been to run and support the salesforce in different cases with the purpose of finding new strategic customers for the company. Main contact and reporting has been directly to me. Typical tasks could consist of suggest a number of potential prospects, take the first contact with those different prospects and to arrange and run meetings with the prospects.

During the short time of period, we have already a number of customers to work further with in purpose to close a deal. One case has already paid off in terms of a signed contract.

Kim has during his time in Skydda Danmark been a motivated and loyal partner and is also appreciated among the employees in Skydda Danmark. He has proven to make a huge difference in the success of winning new partners. I would say that Kim has unique skills when it comes to present our company for a new customer in a highly strategic level.

I would like to give my very best recommendation without reservations. Kim's exceptional skills and positive mindset will be a huge asset for you and your company. If you have any questions about the recommendation, please get in contact.

A handwritten signature in blue ink that reads "Paul Fredlund". The signature is fluid and cursive.

Paul Fredlund
Managing Director
Skydda Danmark A/S